

# Resources to Catapult Economic Development Organizations, Manufacturers and Businesses



The University of Texas at San Antonio™

**Texas Resources for Companies**

R. Steve Wyatt, JD, MBA

# Business & Community Resilience Center

Within the UTSA Institute for Economic Development, the Business & Community Resilience Center houses the SWTAAC & PTAC programs. In addition, we work with local municipalities and Council of Governments to assist in the updating process or creation of the Comprehensive Economic Development Strategy (CEDS) required by EDA at a regional level. Please contact our office with any inquiries regarding timelines, costs and any other question you may have.

R. Steve Wyatt  
Executive Director  
501 W. Cesar Chavez Blvd.  
San Antonio, TX 78207  
210-458-2494



# Helping Manufactures Harmed by Imports

Presented by  
Steve Wyatt, JD, MBA  
Executive Director



Southwest Trade Adjustment Assistance Center  
Institute for Economic Development

210.458.2490

[southwesttacc@swtaac.org](mailto:southwesttacc@swtaac.org)

[www.swtaac.org](http://www.swtaac.org)

# Southwest Trade Adjustment Assistance Center

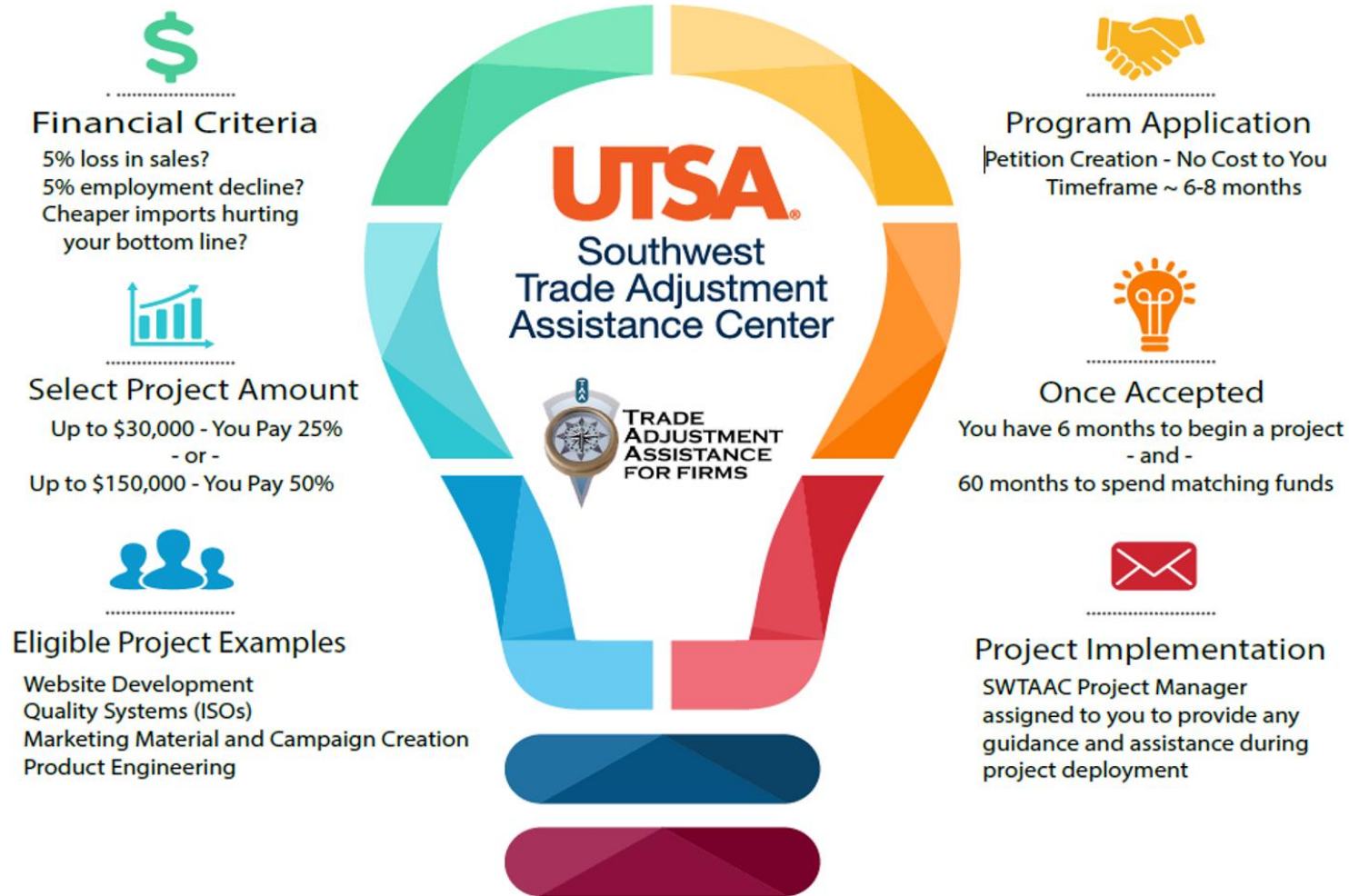


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[SWTAAC.ORG](https://SWTAAC.ORG)

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# Could Your Business Use \$150,000?



Contact us Today

210-458-2490   southwesttaac@utsa.edu   swtaac.org

Compiled by UTSA Institute for Economic Development 2022

# Manufacturing Extension Partnership (MEP)

For the past 30 years, the MEP National Network™ has equipped small and medium-sized manufacturers with the resources needed to grow and thrive. Our industry experts work side-by-side with manufacturers to reduce costs, improve efficiencies, develop the next generation workforce, create new products, find new markets and much more. Together, they strengthen communities and U.S. manufacturing.

# Manufacturing Extension Partnership (MEP)



TMAC- Paso del Norte (UT El Paso)  
500 W. University Ave. El Paso, Texas 79968

TMAC- Metroplex  
7300 Jack Newell Blvd. S. Fort Worth, TX 76118

TMAC- South Texas (UT RGV)  
1201 W University Dr, Edinburg, TX 78539

TMAX TEEX- Houston (Texas A&M University)  
200 Technology Way, College Station, TX 77845

Contact information: (800) 625-4876 [info@tmac.org](mailto:info@tmac.org)

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# Manufacturing Extension Partnership (MEP) (cont.)

TMAC- Southeast (Lamar University)  
4400 MLK Blvd. P.O. Box 10009 Beaumont, Texas 77710

TMAC- West Texas (Texas Tech)  
W Loop 289 Acc Rd, Lubbock, TX 79424

TMAC- South Central Region (Southwest Research Institute)  
6220 Culebra Road  
San Antonio, TX 78238-5166

TMAC- Gulf Coast (University of Houston Clearlake)  
2700 Bay Area Blvd.  
Houston, TX 77058



Contact information: (800) 625-4876 [info@tmac.org](mailto:info@tmac.org)





# Manufacturing Extension Partnership (MEP) (cont.)

## TEXAS MANUFACTURING NETWORK

TMAC has partnered with Sustainment to bring you the Texas Manufacturing Network. This network will enable manufacturers and suppliers to connect using searchable criteria to narrow the scope and enhance outcomes.

The network is simple to use. Manufacturers are continually being entered into the network. Simply claim (or create) your company profile, add information regarding your company's business and capabilities, and you're done!

Searching the network is simple as well. Select pertinent search criteria based on your specific wants/needs and view results.

Contact: Mike Boyte, Research Engineer Scientist V  
[mike.boyte@tmac.org](mailto:mike.boyte@tmac.org)

# Minority Business Development Agency

The U.S. Department of Commerce, Minority Business Development Agency (MBDA) is the only federal agency solely dedicated to the growth and global competitiveness of minority business enterprises.

Our clients are U.S. minority business enterprises (MBEs) owned and operated by African Americans, Asian Americans, Hasidic Jews, Hispanic Americans, Native Americans, and Pacific Islanders.

MBEs are fast-growing, innovative, and represented in every industry sector in the United States. Minority-owned firms directly contribute to the U.S. economy and account for the creation of millions of U.S. jobs.

## **Our Programs**

MBDA invests in a national network of MBDA Business Centers, Specialty Centers, and Grantees. Our programs offer customized business development and industry-focused services to provide greater access to capital, contracts and markets.

- [MBDA Business Centers](#)
- [MBDA Advanced Manufacturing Centers](#)
- [MBDA Export Centers](#)
- [MBDA Federal Procurement Center](#)



# Minority Business Development Agency (MBDA) (cont.)

## **Dallas MBDA Center:**

Project Director: [Ray Cervantes](#)  
8828 N. Stemmons Freeway  
Ste 550 B  
Dallas, TX 75247  
[214-920-2436](tel:214-920-2436)

## **El Paso MBDA Center:**

Project Director: [Terri Reed](#)  
Operated by: El Paso Hispanic Chambers of  
Commerce  
2401 East Missouri Avenue  
El Paso, TX 79903  
[915-351-6232](tel:915-351-6232)

## **Houston MBDA Center:**

3100 Main Street, Suite 701  
Houston, TX 77002  
[MBDA@hccs.edu](mailto:MBDA@hccs.edu)  
[713-718-8974](tel:713-718-8974)

## **San Antonio MBDA Center:**

*Project Director:* Jacqueline Jackson  
*Email:* [jacqueline.jackson@utsa.edu](mailto:jacqueline.jackson@utsa.edu)  
*Address*  
501 W Cesar E Chavez Blvd  
Suite 3.324B  
San Antonio, TX 78207  
[210-458-2480](tel:210-458-2480)



# Procurement Technical Assistance Center (PTAC)

The Procurement Technical Assistance Center (PTAC) is dedicated to helping businesses succeed in public sector marketplaces. Funded, in part, by the US Department of Defense, the PTACs provide no-cost advising on all aspects of selling to the federal, state, and local governments.



# PTAC (cont.)

## **Del Mar College PTAC**

Regional PTAC - Headquarters

<http://www.delmar.edu/ptac>

3209 S. Staples Street, CED 146

Corpus Christi, TX 78411

(361) 698-1020

## **NW Texas Procurement Technical Assistance Center**

Regional PTAC - Headquarters

<http://www.nwtpac.com>

749 Gateway St.

#301 Building C,

Abilene, TX 79602

(806) 745-3973

## **El Paso Community College/Contract Opportunities Center**

Regional PTAC - Headquarters

<http://www.elpasococ.org>

Contract Opportunities Center

9050 Viscount

Bldg. B. Rm 545

El Paso, TX 79925

(915) 831-7747

The logo for PTAC (Procurement Technical Assistance Center) is displayed in a large, bold, blue sans-serif font. The letters 'P', 'T', and 'A' are connected, and the 'C' is separate. There is a subtle drop shadow effect behind the letters.

# PTAC (cont.)

## **Rio South Texas Regional Procurement Assistance Center**

Regional PTAC - Headquarters

<https://www.utrgv.edu/ptac/>

1407 E. Freddy Gonzalez Drive

Rm. 1.200

Edinburg, TX 78539

(956) 665-7535

## **UTA Cross Timbers Procurement Center**

Regional PTAC - Headquarters

<http://www.uta.edu/crosstimbers/>

202 E. Border St, Suite 323

Arlington, TX 76010

(817) 272-5978

## **University of Houston Procurement Technical Assistance Center**

Regional PTAC - Headquarters

<http://www.ptac.uh.edu>

1455 West Loop South

Suite 890

Houston, TX 77027

(713) 752-8477

## **University of Texas at San Antonio PTAC**

Regional PTAC - Headquarters

<http://ptac.iedtexas.org>

501 W Cesar Chavez, DB 2.112

San Antonio, TX 78207

(210) 458-3252



# Small Business Development Centers



## **What is an SBDC?**

Small Business Development Centers provide counseling and training to small businesses including working with the SBA to develop and provide informational tools to support business start-ups and existing business expansion.

## **How can an SBDC help my small business?**

SBDC Programs deliver professional, high quality, individualized business advising and technical assistance to existing small businesses and pre-venture entrepreneurs. SBDCs provide problem-solving assistance to help small businesses access capital, develop and exchange new technologies, and improve business planning, strategy, operations, financial management, personnel administration, marketing, export assistance, sales and other areas required for small business growth and expansion, management improvement, increased productivity and innovation.



# SBDC



Judy Wilhelm, State Director

5001 Loop 289

Lubbock, TX 79414

806-745-3973

[judy.wilhelm@ttu.edu](mailto:judy.wilhelm@ttu.edu)

<http://www.nwtsbdc.org>

## ABILENE

Texas Tech SBDC

325.670.0300

## ODESSA

UT-Permian Basin SBDC

432.552.2455

## AMARILLO

West Texas A&M SBDC

806.651.5151

## STEPHENVILLE

Tarleton SBDC

254.968.0558

## LUBBOCK

Texas Tech SBDC

806.745.1637

## WICHITA FALLS

Midwestern SBDC

940.397.4373

# SBDC (cont.)



Al Salgado, Asst. VP Small Business and Community  
Development Executive Director

Texas South-West Small Business Development Center

UTSA Downtown, 501 West Cesar E. Chavez Blvd., DB  
4.370 San Antonio, TX 78207

210-458-24500

[albert.salgado@utsa.edu](mailto:albert.salgado@utsa.edu)

<http://www.txsbdc.org>

## ALPINE

Sul Ross State University SBDC

432.837.8694

## AUSTIN

Texas State University SBDC

512.420.9379

## CORPUS CHRISTI

Del Mar College SBDC

361.698.1021

## EAGLE PASS

SRSU Rio Grande Valley SBDC

830.758.5023

## EDINBURG

UT Rio Grande Valley SBDC

956.665.7535

## EL PASO

El Paso Community College SBDC

915.831.7743

## LAREDO

Texas A&M International University SBDC

956.326.2827

## SAN ANGELO

Angelo State University SBDC

325.942.2098

## SAN ANTONIO

The University of Texas at San Antonio SBDC

210.458.2460

## VICTORIA

University of Houston-Victoria SBDC

361.485.4485

# SBDC (cont.)



Mark Langford, Executive Director

1402 Corinth Street, Suite 2111

Dallas, TX 75215

214-860-5831

[contact@ntsbdc.org](mailto:contact@ntsbdc.org)

<http://www.ntsbdc.org>

## DALLAS

Dallas Metropolitan SBDC

214.860.5865

## DENISON

Grayson SBDC

903.463.8787

## DENTON

North Central Texas SBDC

940.498.6468

## FORT WORTH

Tarrant SBDC

817.515.2600

## LONGVIEW

UT Tyler-Longview SBDC

903.757.5857

## MOUNT PLEASANT

Northeast Texas SBDC

903.434.8237

## PARIS

Paris SBDC

903.782.0224

## PLANO

Collin SBDC

972.985.3770

## TYLER

Tyler SBDC

903.510.2975

## WACO

McLennan SBDC

254.299.8141

## ATHENS

Trinity Valley SBDC

903.675.7403

## CORSICANA

Navarro SBDC

903.872.8104

# SBDC (cont.)



Dr. Steven K. Lawrence, DrPh, MBA

Executive Director / Research Professor

1455 West Loop South, Suite 900

Houston, TX 77027 - [View Map](#)

713-752-8452

[slawrence@uh.edu](mailto:slawrence@uh.edu)

<http://www.sbdc.uh.edu>

## BAY CITY

Fort Bend County SBDC

281.499.9787

## DEER PARK

San Jacinto College SBDC

281.485.5214

## LUFKIN

Angelina College SBDC

936.633.5400

## BAYTOWN

Lee College SBDC

281.425.6309

## HOUSTON

Houston Center SBDC

713.752.8400

## PORT ARTHUR

Lamar State College-Port Arthur SBDC

409.984.6531

## BEAUMONT

Lamar University SBDC

409.880.2367

## HUNTSVILLE

Sam Houston State University SBDC

936.294.3737

## PRAIRIE VIEW

Prairie View A&M University SBDC

936.261.9243

## BRENHAM

Blinn College SBDC

979.830.4137

## LAKE JACKSON

Brazosport College SBDC

979.230.3380

## ROSENBERG

Fort Bend County SBDC

281.499.9787

## BRYAN/COLLEGE STATION

Brazos Valley SBDC

979.260.5222

## LEAGUE CITY

Galveston County SBDC

409.933.1414

# SBDC International Trade Center

The UTSA SBDC International Trade Center is the largest and most successful trade assistance organization in the state of Texas. We are a specialty Small Business Development Center, and part of the Texas South-West SBDC Network housed and part of the UTSA Institute for Economic Development. All our services are free, customized, and 100% confidential. We help small and medium-size companies become globally competitive by providing: One-on-one trade advising, market research, innovative training and global connections through SBDCGlobal.

501 W. César E. Chávez Boulevard  
San Antonio, Texas, 78207-4415  
Phone: 210.458.2470



# SBDC Center for Government Contracting

The UTSA SBDC Center for Government Contracting is a specialty center of the Texas South-West SBDC Network at the University of Texas at San Antonio (UTSA). The Center provides services through the following programs: Employer Services, Emergency Preparedness, Government Contracting, and Cybersecurity. These programs assist small business owners with a focus on the needs of veteran entrepreneurs, women-owned small businesses, employers, small to medium manufacturers, and cybersecurity compliance. The service area includes 79 counties of the Texas South-West SBDC Regional Network.

501 W. Cesar E. Chavez Blvd. (Suite 2.112) San Antonio,  
TX 78207-4415 PH: 210.458.2458



# SBDC Technology Commercialization Center

As the leading SBDC Technology Commercialization Center in Texas, we promote innovation and entrepreneurship by providing confidential management advisory services for high-tech entrepreneurs, scientific researchers, startups and established businesses. We are a specialty center of the South-West Texas Border SBDC Network at the UTSA Institute of Economic Development Center, dedicated to serving clients throughout the state of Texas. Through mentorship, education, and collaboration we specialize in providing assistance for products and services that are:

- Based in Science, Technology, Engineering and Life sciences,
- Innovative,
- High-Risk, and
- Scalable.

[One UTSA Circle](#)  
[Graduate School & Research \(GSR\) Building](#)  
[San Antonio, Texas 78249](#)  
[210.458.2731](#)





# SBDC Net

SBDCNet is the official National Information Clearinghouse of the U.S. Small Business Administration. SBDCNet is funded in part by a Cooperative Agreement with the U.S. Small Business Administration. We also receive funding and support from our local sponsoring institution, [The University of Texas at San Antonio](#), where we are hosted by the [South-West Texas Border Small Business Development Center Network](#). Additionally, we are members of [America's SBDC](#), the association that represents the nationwide network of small business development centers.

***SBDCNet 501 W. Cesar E. Chavez Blvd. San Antonio, Texas 78207***

We also can be reached by phone at: 1-800-689-1912.



# Score

SCORE is a nonprofit association dedicated to educating entrepreneurs and helping small businesses start, grow, and succeed nationwide. SCORE is a resource partner with the U.S. Small Business Administration (SBA), and has been mentoring small business owners for more than forty years.

SCORE is a valuable network of 11,000+ volunteers who offer small business entrepreneurs confidential business counseling services at no charge. SCORE volunteers have the knowledge and experience to help any small business owner get the help they need. Our dedicated volunteers represent over 3,000 years of experience across 62 industries.

SCORE also provides local workshops and events throughout the country to connect small business owners with the people and information they need to start, grow, and maintain their businesses, as well as online workshops available 24/7. SCORE provides resources, templates and tools to assist entrepreneurs in developing tools and plans they need to navigate their way to small business success.

615 EAST HOUSTON STREET  
SUITE 293 , GARCIA FEDERAL BLDG  
SAN ANTONIO, TX, 78205  
(210) 649-0833

# Center for Community and Business Research

The Center for Community and Business Research serves the needs of economic development agencies, workforce development boards, businesses, associations, city, state and federal governments and other community stakeholders in search of information to make better decisions. Our team comprises skilled economists, statisticians, researchers, faculty and interns from varying academic departments including, but not limited to, the colleges of Architecture, Business, Public Policy and Sciences. We develop, conduct and report on research projects that are designed to shed light on how organizations, communities, or the economy work. Our capabilities and deliverables include:

- economic impact analyses
- feasibility studies
- surveys of business and community organizations
- secondary data analysis
- report writing and presentation

**501 W. Cesar E. Chavez**  
**San Antonio, Texas 78207**  
**210.458.2472**



Download this presentation @ [WWW.SWTAAC.ORG/downloads](http://WWW.SWTAAC.ORG/downloads)



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The University of Texas at San Antonio

Institute for Economic Development